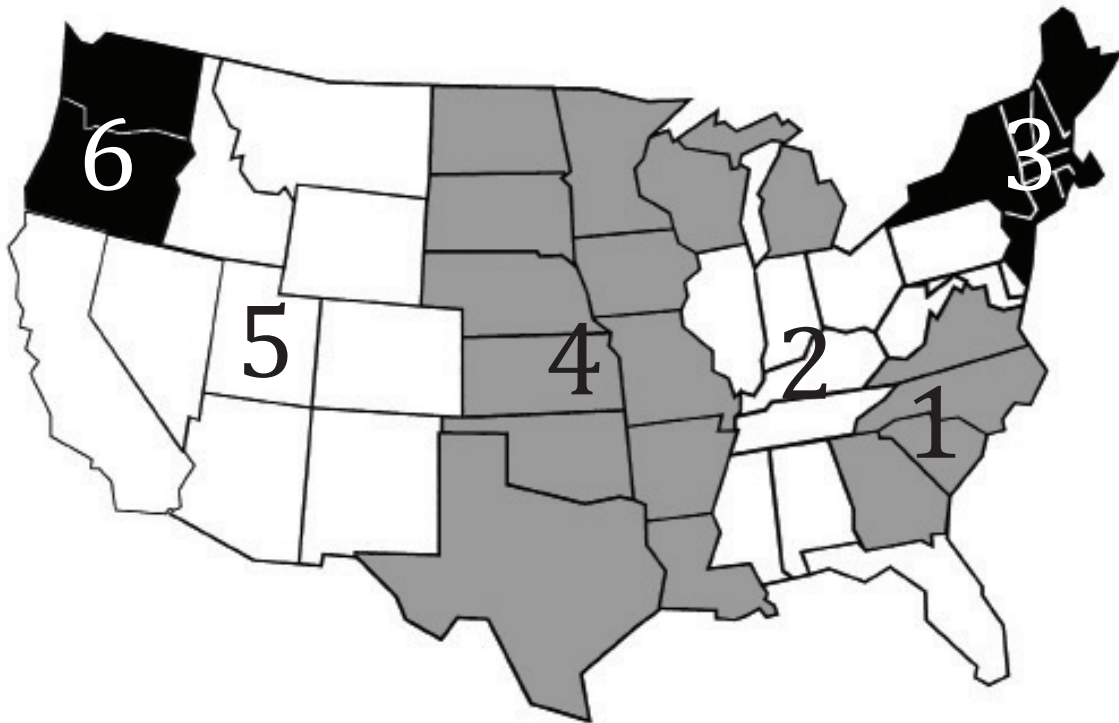


Guaranteed Freight Program for **Seating** Only Shipping from North Carolina

Cabot Wrenn offers an optional guaranteed freight rate program. Delivery is via common carrier with all seating cartoned. Freight charges are pre-calculated and added to the original invoice.

This optional guaranteed freight program enables purchasers to pre-determine freight charges when ordering and provides ease of handling associated with freight charges on a single Cabot Wrenn invoice. Merchandise is shipping FOB origin freight prepay, and added. Title of goods changes when merchandise leaves Cabot Wrenn's dock. Shipments outside the US (continental 48 states) are shipped freight collect.

Special rates are available upon request for trailer load shipments.



Zone 1 = 3% of COM List Price: Virginia, North Carolina, South Carolina, Georgia

Zone 2 = 4% of COM List Price: DC, New Jersey, Pennsylvania, Delaware, Maryland, West Virginia, Ohio, Indiana, Illinois, Kentucky, Tennessee, Alabama, Florida, Mississippi

Zone 3 = 5% of COM List Price: Maine, Vermont, New Hampshire, Rhode Island, Massachusetts, Connecticut, New York

Zone 4 = 6% of COM List Price: Louisiana, Texas, Arkansas, Oklahoma, Missouri, Kansas, Nebraska, Iowa, Wisconsin, Michigan, Minnesota, South Dakota, North Dakota

Zone 5 = 7% of COM List Price: Nevada, New Mexico, Arizona, Colorado, Utah, Wyoming, Idaho, Montana, California

Zone 6 = 8% of COM List Price: Oregon, Washington

Charges are for normal delivery and do not include inside delivery, installation, uncartoning or removal of cartons.

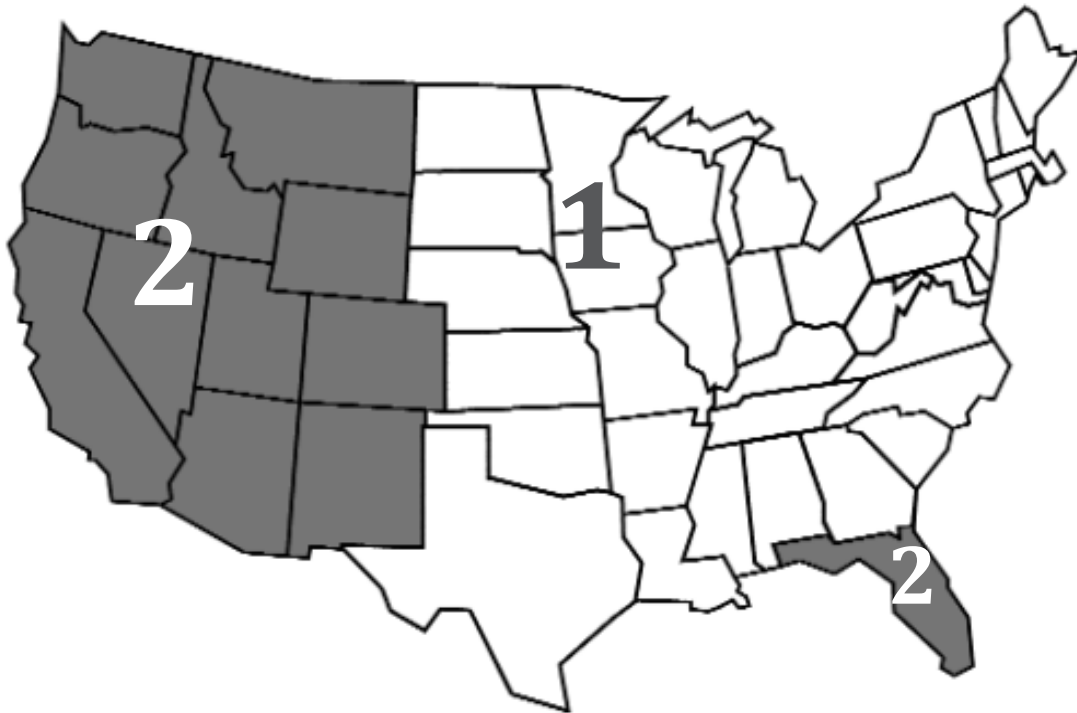
Carrier selected is determined by Cabot Wrenn. A request for a "call before delivery" is an additional \$20/net. Non dock delivery will require additional charges (contact customer service). Unless specified otherwise, furniture will be shipped on the Cabot Wrenn Guaranteed Freight Program. **Minimum is \$225.00 net for Zones 1-3 and \$250.00 net for Zones 4-6.**

Guaranteed Freight Program for **Tables** Only

Cabot Wrenn offers a guaranteed freight rate program. Delivery is via common carrier with all tables cartoned and palletized. Freight charges are pre-calculated and added to the original invoice.

This optional guaranteed freight program enables purchasers to pre-determine freight charges when ordering and provides ease of handling associated with freight charges on a single Cabot Wrenn invoice. Merchandise is shipping FOB Naples, NY freight prepaid and allowed via common carrier. Title of goods changes when merchandise leaves Cabot Wrenn's dock. Shipments outside the US (continental 48 states) are shipped freight collect.

Special rates are available upon request for trailer load shipments.



Zone 1 = Up to 80 pounds \$300
81 to 150 pounds \$350
151 to 250 pounds \$450

Maine, Vermont, New Hampshire, Rhode Island, Massachusetts, Connecticut, New York, New Jersey, Pennsylvania, Delaware, Maryland, DC, Virginia, North Carolina, South Carolina, Georgia, Alabama, Mississippi, Tennessee, Kentucky, West Virginia, Ohio, Indiana, Illinois, Michigan, Wisconsin, Iowa, Minnesota, North Dakota, South Dakota, Nebraska, Kansas, Missouri, Arkansas, Louisiana, Texas.

Zone 2 = Up to 80 pounds \$325
81 to 150 pounds \$425
151 to 250 pounds \$575

Florida, New Mexico, Arizona, Colorado, Utah, Wyoming, Idaho, Montana, Nevada, California, Oregon, Washington

Charges are for normal delivery and do not include inside delivery, installation, uncartoning or removal of cartons. Carrier selected is determined by Cabot Wrenn. A request for a "call before delivery" is an additional \$20/net. Non dock delivery will require additional charges (contact customer service). Unless specified otherwise, furniture will be shipped on the Cabot Wrenn Guaranteed Freight Program. For orders that are 250 lbs or over, please contact Customer Service.

Minimum charge for Zone 1: \$300

Minimum charge for Zone 2: \$325